Stora Enso growing in China
Stora Enso in brief

- A leading provider of renewable solutions
- Some 27,000 employees in 35 countries
- Sales in 2014: EUR 10.2 billion
- Shares listed on NASDAQ OMX in Helsinki and Stockholm
“Everything that’s made with fossil-based materials today can be made from a tree tomorrow”

From a traditional paper and board producer to a global renewable materials growth company
A changing world
Global trends drive for renewable materials

- China is on track to become the world's largest economy
- This is today driven by an increased disposable income for the growing middle class
- The need for consumer industries and services is rapidly growing
- We also see a growing trend towards eco awareness and climate change

Growing population
Income growth
Global warming
Changing lifestyles
Eco awareness

Urbanisation
Digitalisation
Majority of our portfolio is aimed at growth

- **Consumer Board**
  - Profitable growth

- **Packaging**
  - Value creation to customers

- **Biomaterials**
  - Transform from a pure pulp producer to a biochemical company

- **Wood Products**
  - Increase growth in value added wood products area

- **Paper**
  - Maintaining cash flow generation
Path of Stora Enso in China

1985
- Asian HQ established in Singapore

1995
- Established sales company in Hong Kong

1998
- Stora acquired majority ownership in Suzhou Mill

2002
- Corenso Foshan factory in operation

2003
- MSO plantation, Industrial feasibility studies, pre-permits granted

2006
- Asian HQ moved to China, Corenso Hangzhou Joint-venture established

2007
- Guangxi plantation operation established

2008
- Joint-venture with Huatai Paper started operation

2011
- Acquisition of Inpac International

2012
- SEI New Mill in Eastern China

2014
- Guangxi integrate investment

2015
- Corenso Divestment
- 30 Years in China
- Increase to 90% share of Inpac

Total employees in China: 5200
Strong Presence in China

China HQ and Sales Network
- Headquarter in Shanghai
- Sales offices in Shanghai, Beijing, Guangzhou, Shenzhen and Hong Kong
- M&A team in Hong Kong

Guangxi Integrated Project
- World-class Forest-Pulp-and-Board integrated project
- Fiber from sustainably-managed eucalyptus plantations

Inpac Packaging
- Focus on consumer packaging
- Serving national and global brand owners
- Multi-location manufacturing sites
- Packaging design expertise via DesignStudio

Paper Mills
- Suzhou fine paper mill with 245,000 t of coated paper
- Dawang magazine paper mill with 150,000 t of SC paper
Inpac milestones

1992
- Tangshan No. 1 Packaging Mill set up
- First corrugation business started

1998
- Joint venture for sales carton line established

2005-2008
- Joint ventures established for
  - Corrugation packaging
  - Cushion packaging
  - Label
  - India plant for corrugation packaging
  - Dongguan mill for sales carton, user guide, and rigid box

2011
- Stora Enso Inpac established after Stora Enso becoming 51% shareholder

2012-2015
- East China project launched
- Vietnam project launched
- Jiashan mill establishment

2016-
Stora Enso Guangxi Milestones

- 2002: Establishing plantations in Guangxi
- 2012: Announced decision to build a world-class consumer board and pulp mill
- 2013: Three Joint Ventures set up
- 2014: Received the approval from MOFCOM and NDRC
- 2015: Acquired state land use and construction permits
- mid-2016: Kicked off mill construction
- Start-up of the mill
- Office relocation to Tie Shan Gang was completed
- Phase 2?
The Guangxi mill – operational mid-2016